

Minutes of Workshop held January 5, 2022

Workshop held with the following present: Mayor Ruben Gonzalez; Aldermen David Emery and Sam Cortez; City Secretary Josie Campa; Police Chief Richard Priest; Police Officer David Lopez; City Attorney Tom Cate. Aldermen Charles Cate, Joseph Morrow and Jerry Stone were absent.

Visitors: Adalia Gonzalez, Oralia Cardenas, Roy Nolan, Janice & Ernie Gonzalez.

Mayor Gonzalez opened the workshop at 6:34 p.m. and read the notice for the workshop. He told Council that there would be two (2) presenters since one (1) has decided to bow out.

Roy Nolan from Grant Works told Council how his company works and gave a background on himself and the company.

Oralia Cardenas gave her background and said she has been with Grant Works since 2012.

Mrs. Cardenas reviewed the presentation binder with Council that told of the services Grant Works provides. She said their fees typically come from grant (9-11 %). Mrs. Cardenas answered questions from the Mayor and Council.

Council took a short break at 7:14 p.m. and reconvened at 7:30 p.m.

Janice Gonzalez from EMC Strategy introduced herself and husband Ernie Gonzalez.

Mrs. Gonzalez told Council of her background with grants.

Ernie Gonzalez then gave his background to Council told of the services EMC Strategy provides. He also told Council of recent successes in Atascosa County and Castroville.

Mr. Gonzalez told Council his company wants to match the city's priorities with available grants.

Mr. Gonzalez answered questions from the Council and Mayor.

Mr. Gonzalez told Council his company does things a bit different and they ask for a 24 month contract be entered into and a monthly fee of \$5,000.00 be paid and then a 5% administrative fee for the amount of the grant that is obtained by his company.

The workshop was adjourned at 8:12 p.m.